

Rental Car Concessions (on-site)

March 2022



| Brand | 2022 Monthly | 2021 Monthly | Change | YOY %Change | 2022 YTD | 2021 YTD | Change | YOY YTD %Change | March 2022 Market Share | 12-Month Mkt Share |
|--------------|------------------------|------------------------|------------------------|---------------|-------------------------|-------------------------|------------------------|-----------------|-------------------------|--------------------|
| Alamo | \$3,813,562.07 | \$3,799,516.94 | \$14,045.13 | 0.37% | \$10,535,843.15 | \$10,394,014.12 | \$141,829.03 | 1.36% | 5.85% | 7.51% |
| Avis | \$11,754,811.47 | \$5,725,866.41 | \$6,028,945.06 | 105.29% | \$31,890,054.79 | \$14,110,301.91 | \$17,779,752.88 | 126.01% | 18.04% | 16.72% |
| Budget | \$11,947,539.93 | \$9,043,156.20 | \$2,904,383.73 | 32.12% | \$31,223,484.45 | \$20,306,069.55 | \$10,917,414.90 | 53.76% | 18.34% | 18.78% |
| Dollar | \$1,777,640.05 | \$1,205,448.95 | \$572,191.10 | 47.47% | \$4,349,029.26 | \$3,185,397.69 | \$1,163,631.57 | 36.53% | 2.73% | 2.92% |
| Enterprise | \$7,406,095.95 | \$7,159,229.79 | \$246,866.16 | 3.45% | \$20,723,856.38 | \$17,845,483.47 | \$2,878,372.91 | 16.13% | 11.37% | 12.12% |
| Fox | \$2,678,437.42 | \$2,956,432.87 | (\$277,995.45) | -9.40% | \$7,437,887.81 | \$7,691,367.58 | (\$253,479.77) | -3.30% | 4.11% | 4.36% |
| Hertz | \$10,864,324.25 | \$5,298,825.78 | \$5,565,498.47 | 105.03% | \$28,874,270.03 | \$13,893,298.83 | \$14,980,971.20 | 107.83% | 16.67% | 15.31% |
| National | \$7,387,023.40 | \$4,251,640.15 | \$3,135,383.25 | 73.75% | \$19,837,558.02 | \$10,833,568.26 | \$9,003,989.76 | 83.11% | 11.34% | 10.19% |
| Payless | \$1,169,067.27 | \$842,482.92 | \$326,584.35 | 38.76% | \$5,158,079.22 | \$2,035,368.42 | \$3,122,710.80 | 153.42% | 1.79% | 2.70% |
| SIXT | \$3,533,705.34 | \$3,258,873.22 | \$274,832.12 | 8.43% | \$9,630,702.79 | \$7,279,598.05 | \$2,351,104.74 | 32.30% | 5.42% | 5.06% |
| Thrifty | \$2,825,821.74 | \$1,616,132.18 | \$1,209,689.56 | 74.85% | \$6,500,764.58 | \$4,606,590.26 | \$1,894,174.32 | 41.12% | 4.34% | 4.32% |
| Zipcar | \$1,548.40 | \$2,651.47 | (\$1,103.07) | -41.60% | \$5,339.58 | \$12,446.58 | (\$7,107.00) | -57.10% | 0.00% | 0.01% |
| Total | \$65,159,577.29 | \$45,160,256.88 | \$19,999,320.41 | 44.29% | \$176,166,870.06 | \$112,193,504.72 | \$63,973,365.34 | 57.02% | 100% | 100% |