



# Taking Flight at DEN

April 14, 2022



This event is intended to provide the business community with early notice for potential procurement opportunities at DEN, allow companies to meet DEN project managers, and allow firms to network and foster relationships with each other. Projects included in this event are in their early stages of planning, and critical information about these projects (e.g. dates and goals) may be unknown and are otherwise subject to change. The City and County of Denver may, in its discretion, cancel, modify, or place any project on hold at any time, for any reason.



# 100 MILLION ANNUAL PASSENGERS

- SUSTAINABILITY & RESILIENCY • EQUITY, DIVERSITY & INCLUSION
- CONTINUOUS STAKEHOLDER INPUT/FEEDBACK • ENHANCING THE CUSTOMER EXPERIENCE

## PILLAR 1



### POWERING OUR PEOPLE

- Develop Workforce Leadership Strategy
- Establish Center of Excellence and Equity in Aviation
- Implement Career Pathways Program

## PILLAR 2



### GROWING OUR INFRASTRUCTURE

- Complete Major Infrastructure Projects
- Update Airport Master Plan
- Develop Infrastructure Plan for DEN Real Estate

## PILLAR 3



### MAINTAINING WHAT WE HAVE

- Complete Concourse Renewal Program
- Update Strategic Asset Management Plan
- Develop Science-Based Greenhouse Gas Emissions Target

## PILLAR 4



### EXPANDING OUR GLOBAL CONNECTIONS

- Identify Air Cargo Opportunities
- Expand to Disconnected Destinations
- Grow Domestic Network

# COMMERCE HUB



The Commerce Hub serves as a resource for small businesses and champion efforts that improve policy, increase access, and position firms to bid on projects across all DEN departments.

There are three primary areas that operate within the Commerce Hub:

- The **ACDBE Program** was designed to level the playing field for small businesses that wish to participate in concession opportunities at airports.
- The **Business Development** portfolio focuses on supporting certified firms and advance the City and County of Denver's priority of small business equity, sustainability, and growth.
- **Community Outreach** is the overarching pillar that helps to connect the community to DEN through events and tailored communications.



## Call for Volunteers to Sign Up for the Community Panelist Program!

All volunteer community panelists must:

- Possess relevant knowledge/subject matter expertise for upcoming procurement opportunities
- Attend a panel training
- Be able to meet deadlines, objectively score and complete the evaluation process

*Taking Flight at DEN* is a monthly outreach event where we can showcase multiple upcoming opportunities, bring together a wider range of audience members, and share DEN's initiatives.

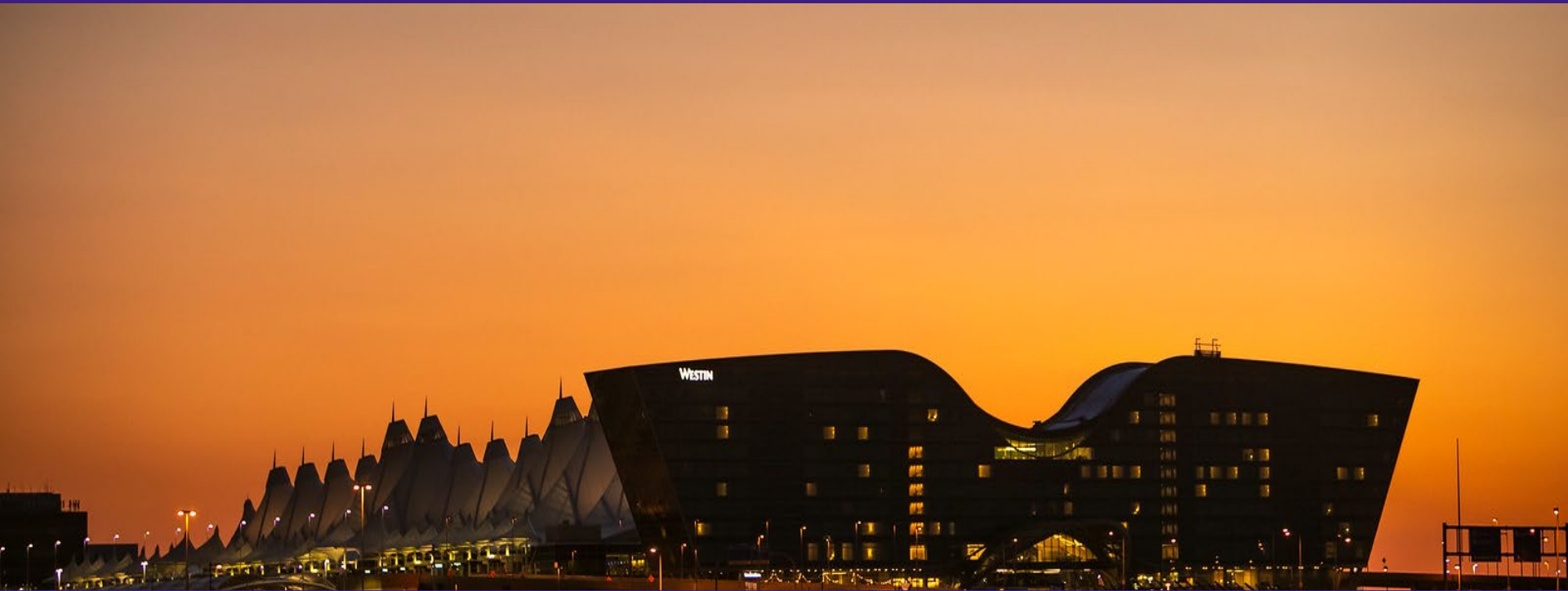
## **Save the Date**

Monthly on the Second Thursday  
1 – 2:15 p.m.

*Meet the Primes*, a new virtual outreach series in 2022. This is a free event intended to bring together firms who are working as construction and concession primes at DEN and help connect them with local, small, and historically underutilized firms.

## **Calendar (3<sup>rd</sup> Thursday, Every Other Month)**

- April 21 – Car Rental
- June 16 – Specialty Trades (large first-tier firms)
- August 18 – Concessions
- October 20 – TBD



Commissioning and Quality Assurance Services + SBE Defined Pool  
James Glavin, AIM



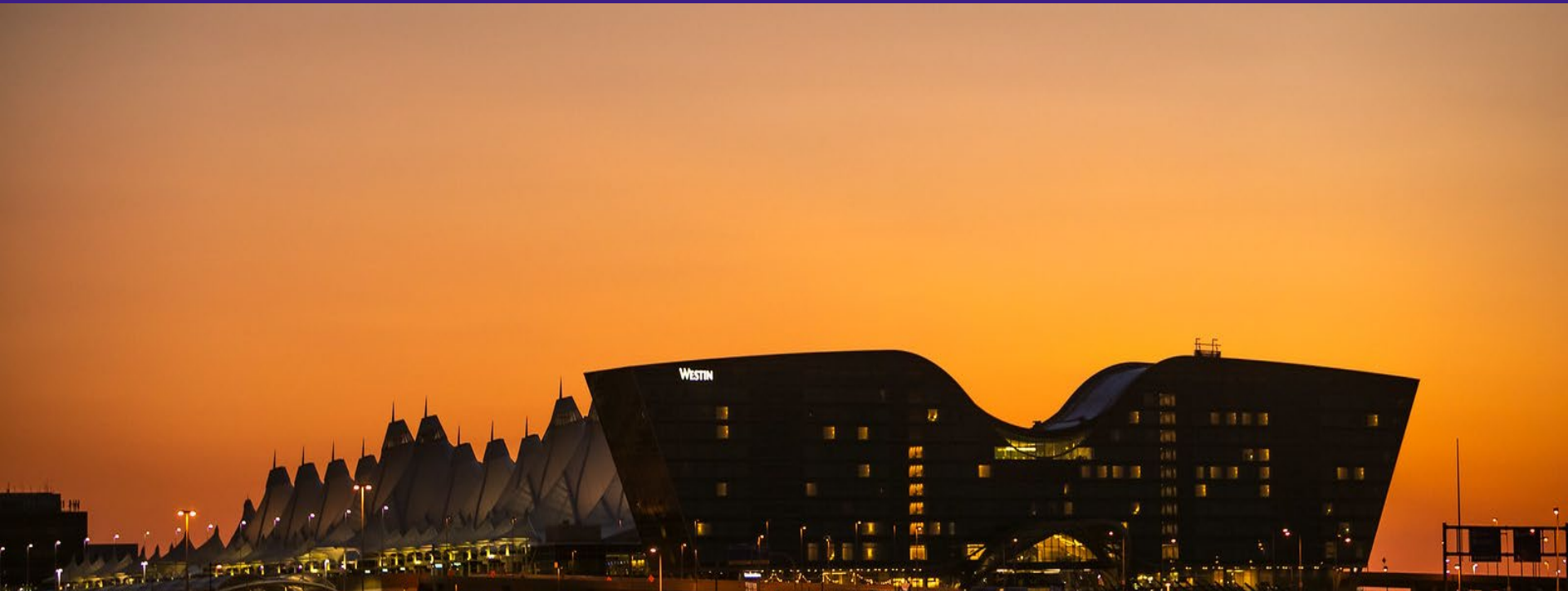
## Scope

- Task-based contract
- Two procurements
  - Main contract: Multiple award, \$50M total capacity
  - SBE Defined Pool: Single award, \$5M capacity
- Primary focus on facilities projects
- Quality Assurance inspection
  - Comply with CCD general contract conditions, Title 17
  - Excludes IBC chapter 17 special inspection
- Commissioning (Cx)
  - New construction and remodel project Cx
  - LEED project / Envision project Cx
  - Monitoring-Based Cx, retro-Cx, envelope Cx

## Commissioning and Quality Assurance Services / SBE

- **Anticipated Advertisement Date:** May 2022
- **Anticipated Proposals Due Date:** TBD
- **Estimated Project Value:** \$50M + \$5M SBE
- **DSBO/Hub Assigned Goal:** 30% MWBE + 30% Self-Perform (SBE)
- **Expected Construction Start Date:** December 2022

*\*Dates are tentative and subject to change*



2022 On-call Airfield Construction  
Terry Seifert, AIM

## Scope

The selected firm(s) will perform airfield repair work, primarily related to the airfield infrastructure per FAA criteria. Work may include repairs to, or replacement of any infrastructure (excluding buildings) within or pertaining to, primarily the airfield, but does not preclude landside task orders.

This work may include, but is not limited to the following:

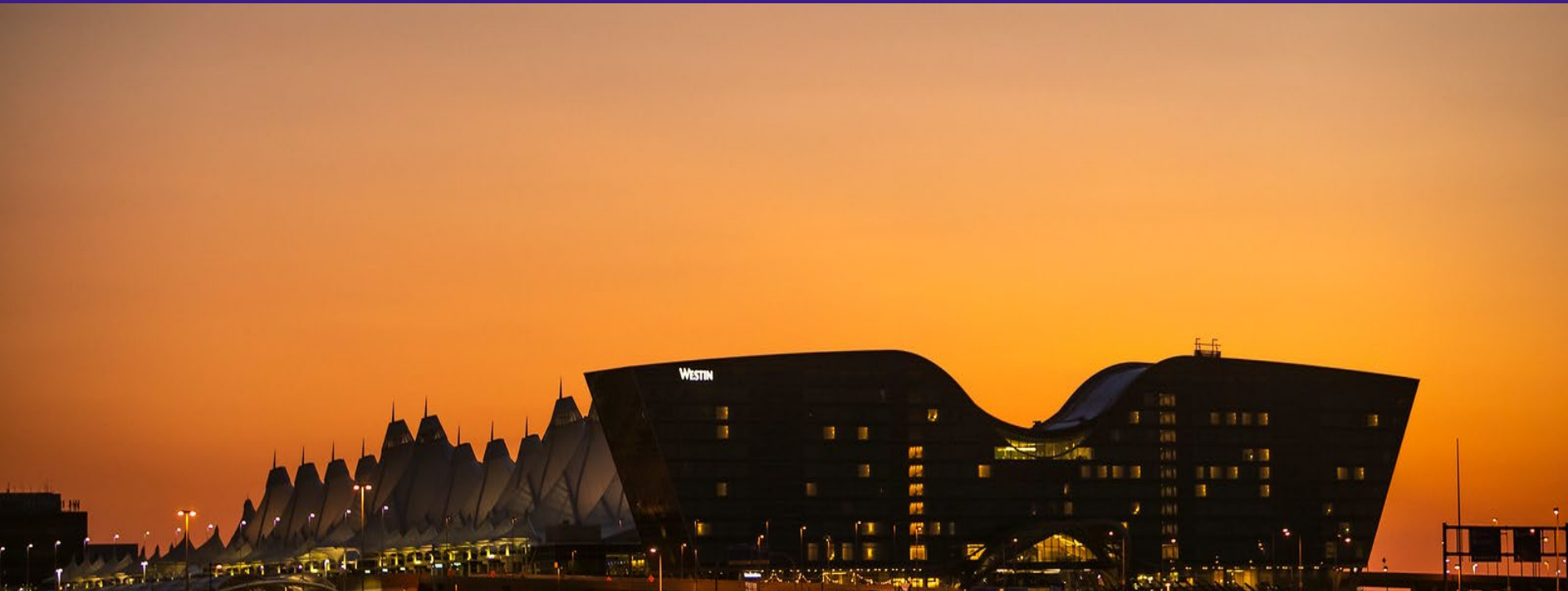
- Demolition
- Earthwork and Turf
- Concrete and Asphalt Paving
- Special Structures; Manholes and Retaining Walls
- Etc.

## 2022 ON-CALL AIRFIELD CONSTRUCTION

Two contracts will be procured. Each contract will be for \$4,000,000.00 with a term not exceeding three (3) years, and will be encumbered by task order

- **Anticipated Advertisement Date:** April 30, 2022
- **Anticipated Proposals Due Date:** May 20, 2022
- **Estimated Project Value:** \$4M
- **DSBO/Hub Assigned Goal:** 16% MWBE
- **Expected construction start date:** Sept 1, 2022 with completion Sept 1, 2025

*\*Dates are tentative and subject to change*



2022 Annual Airfield Pavement Rehabilitation  
Terry Seifert, AIM

## Scope

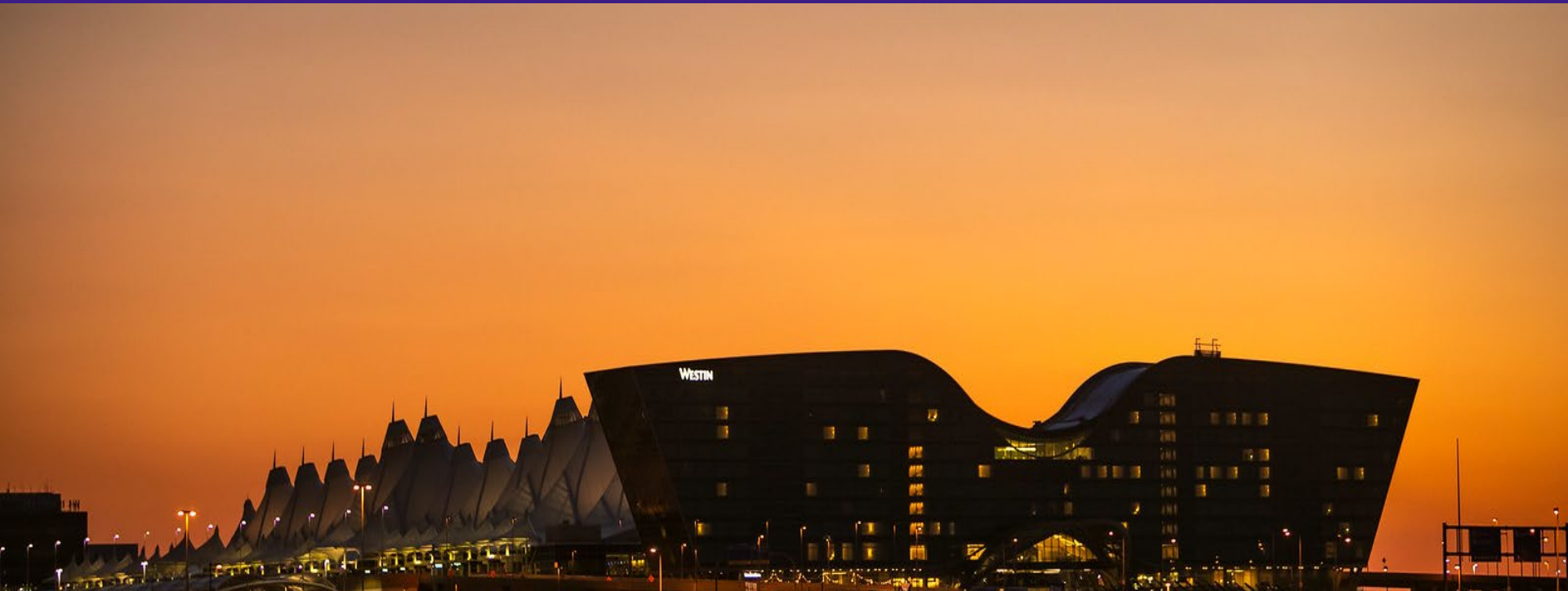
This project will replace deteriorated concrete pavement, improve any deficient taxiway safety areas, and further upgrade the airfield lighting on taxiways BN, & BS and panels at Gate 1 on the airfield complex. In addition, the project will refresh the surface painted pavement markings, add new lighting controls to runway complex 16L-34R and electrical power controls to gate 1, and replace the joint seal near the center core of concourses B and C.

## Project Name

- **Anticipated Advertisement Date:** May 2022
- **Anticipated Proposals Due Date:** TBD
- **Estimated Project Value:** \$4M
- **DSBO/Hub Assigned Goal:** 16% MWBE
- **Expected construction start date:** Sept 15, 2022, with completion Dec 15, 2022

*\*Dates are tentative and subject to change*





Integrated Project Management Support Services (IPMSS) – Facilities SBE  
Cullen Choi,

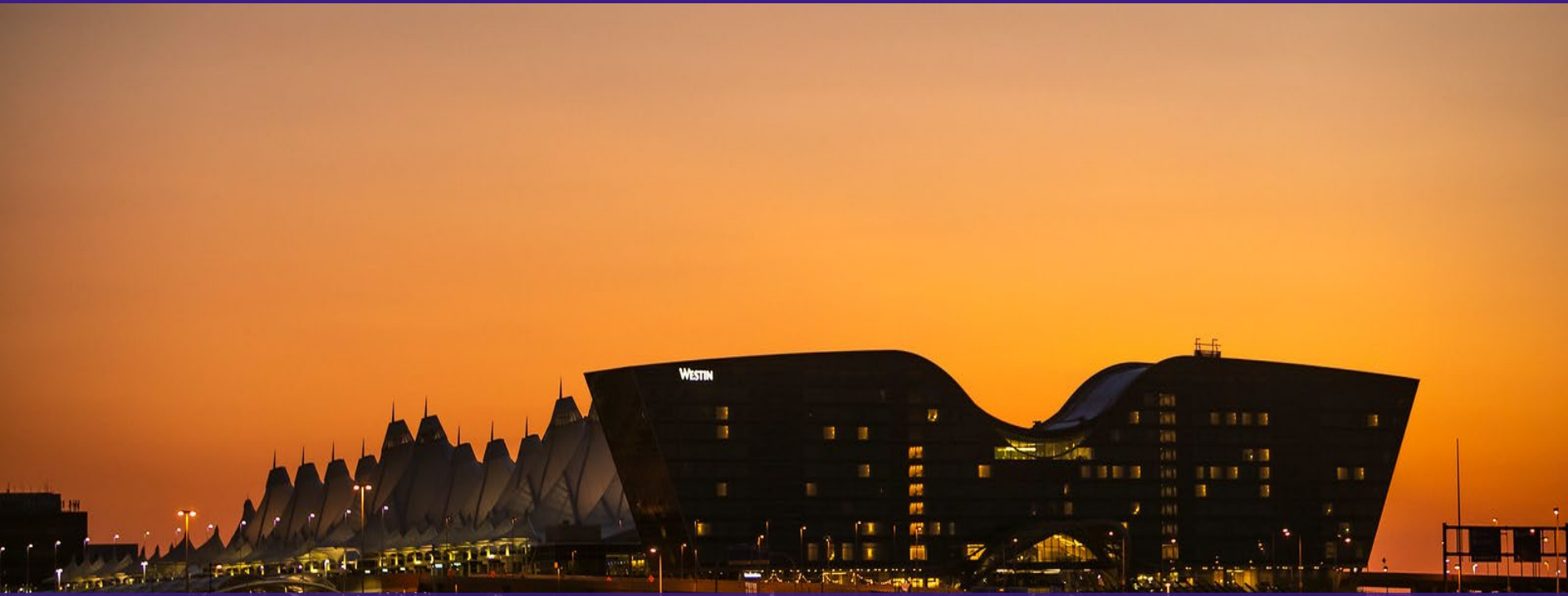
## Scope

Under this contract, these duties shall include but are not limited to IPMSS such as project management including planning, design, construction management, budget, and schedule management.

## Project Name

- **Anticipated Advertisement Date:** May 2022
- **Anticipated Proposals Due Date:** TBD
- **Estimated Project Value:** \$5M
- **DSBO/Hub Assigned Goal:** SBE Defined Pool; must self-perform no less than 30% of the work with their own forces.

*\*Dates are tentative and subject to change*



Integrated Project Management Support Services (IPMSS) – Facilities MWBE  
Cullen Choi,

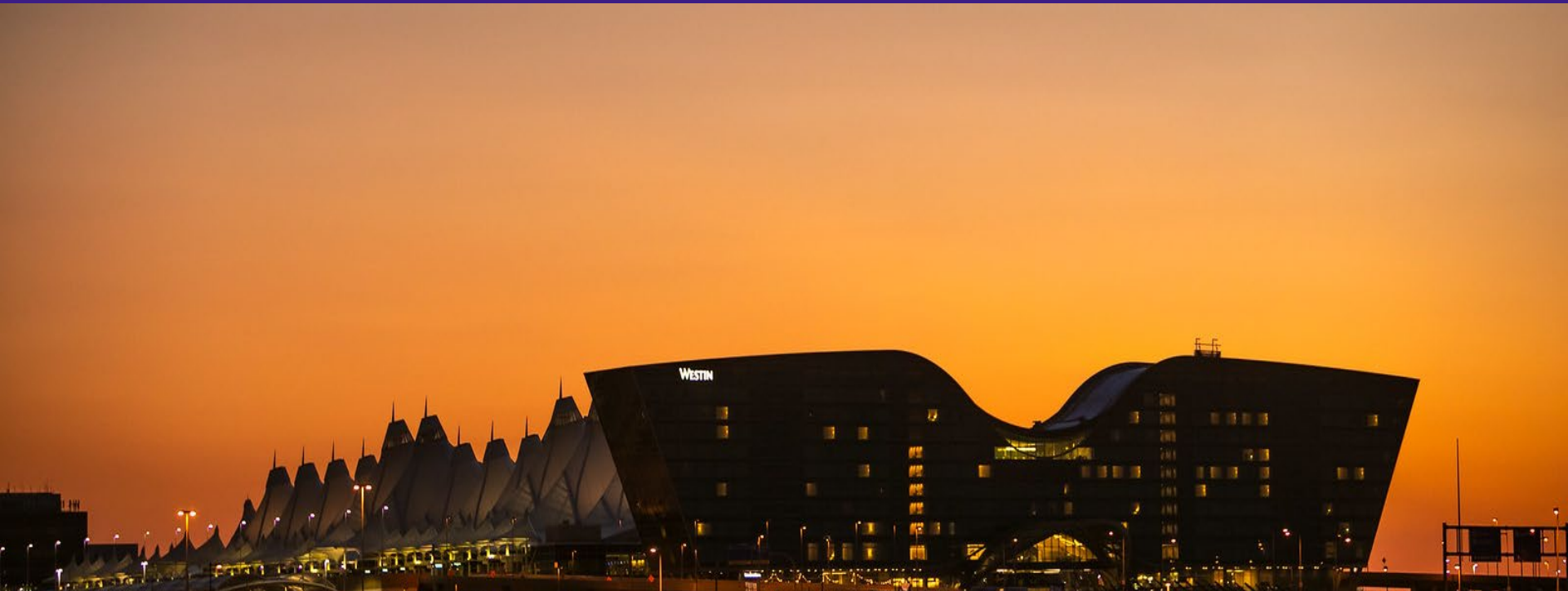
## Scope

Under this contract, these duties shall include but are not limited to IPMSS such as project management including planning, design, construction management, budget, and schedule management.

## Project Name

- **Anticipated Advertisement Date:** May 2022
- **Anticipated Proposals Due Date:** June 2022
- **Estimated Project Value:** \$40M
- **DSBO/Hub Assigned Goal:** 35% MWBE

*\*Dates are tentative and subject to change*



Integrated Project Management Support Services (IPMSS) – Infrastructure SBE  
Michael Cloud

## Scope

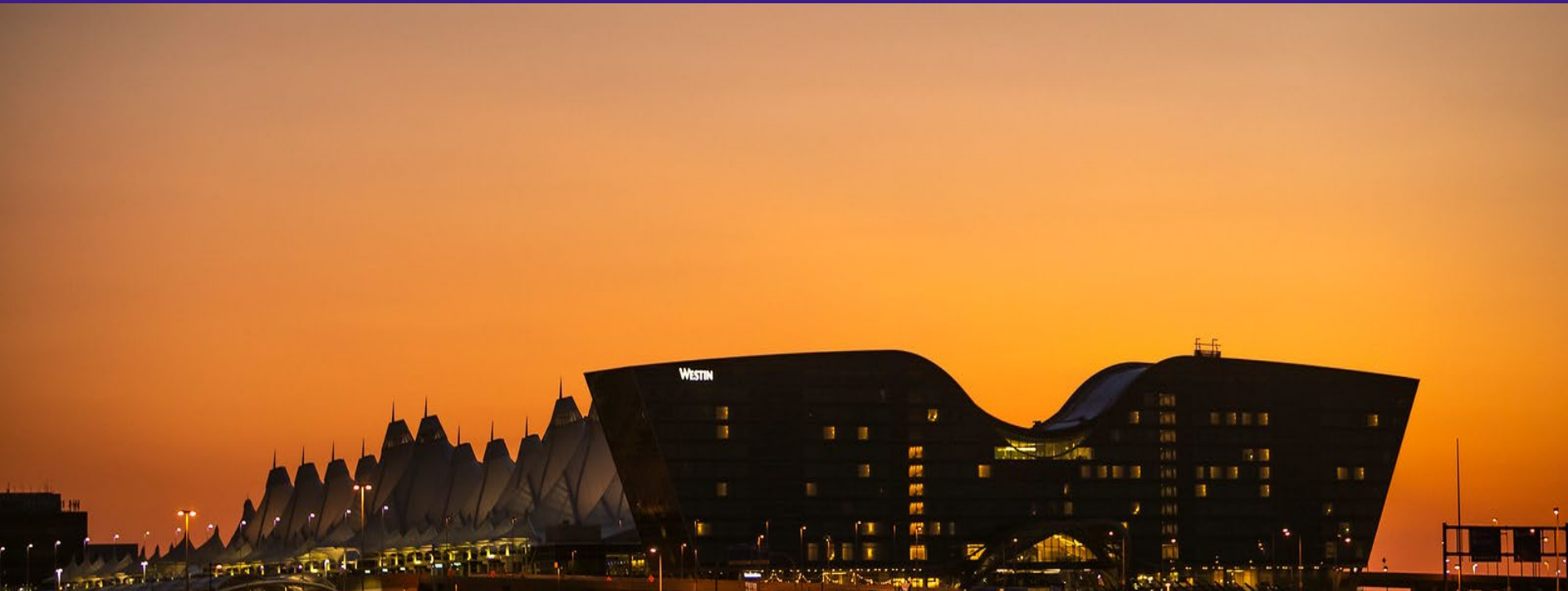
Under this contract, these duties shall include but are not limited to IPMSS such as project management including planning, design, construction management, budget, and schedule management.



## Project Name

- **Forecast Date:** April 11, 2022
- **Anticipated Advertisement Date:** May 5, 2022
- **Anticipated Proposals Due Date:** June
- **Estimated Project Value:** \$5M
- **DSBO/Hub Assigned Goal:** SBE Defined Pool; must self-perform no less than 30% of the work with their own forces.

*\*Dates are tentative and subject to change*



Integrated Project Management Support Services (IPMSS) – Infrastructure MWBE  
Michael Cloud

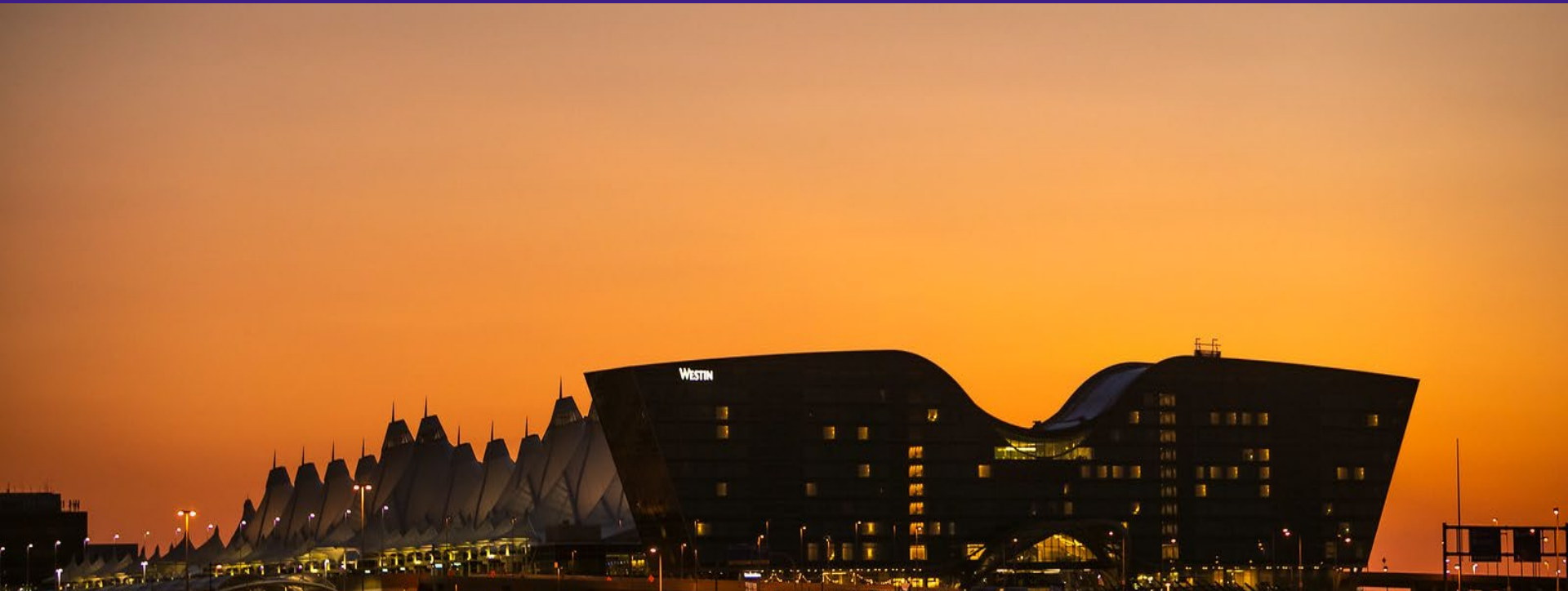
## Scope

Under this contract, these duties shall include but are not limited to IPMSS such as project management including planning, design, construction management, budget, and schedule management.

## Project Name

- **Anticipated Advertisement Date:** May 2022
- **Anticipated Proposals Due Date:** June 2022
- **Estimated Project Value:** \$30M
- **DSBO/Hub Assigned Goal:** 35% MWBE

*\*Dates are tentative and subject to change*



On-Call Electronic Comm Systems Support Services  
Michael Schneider

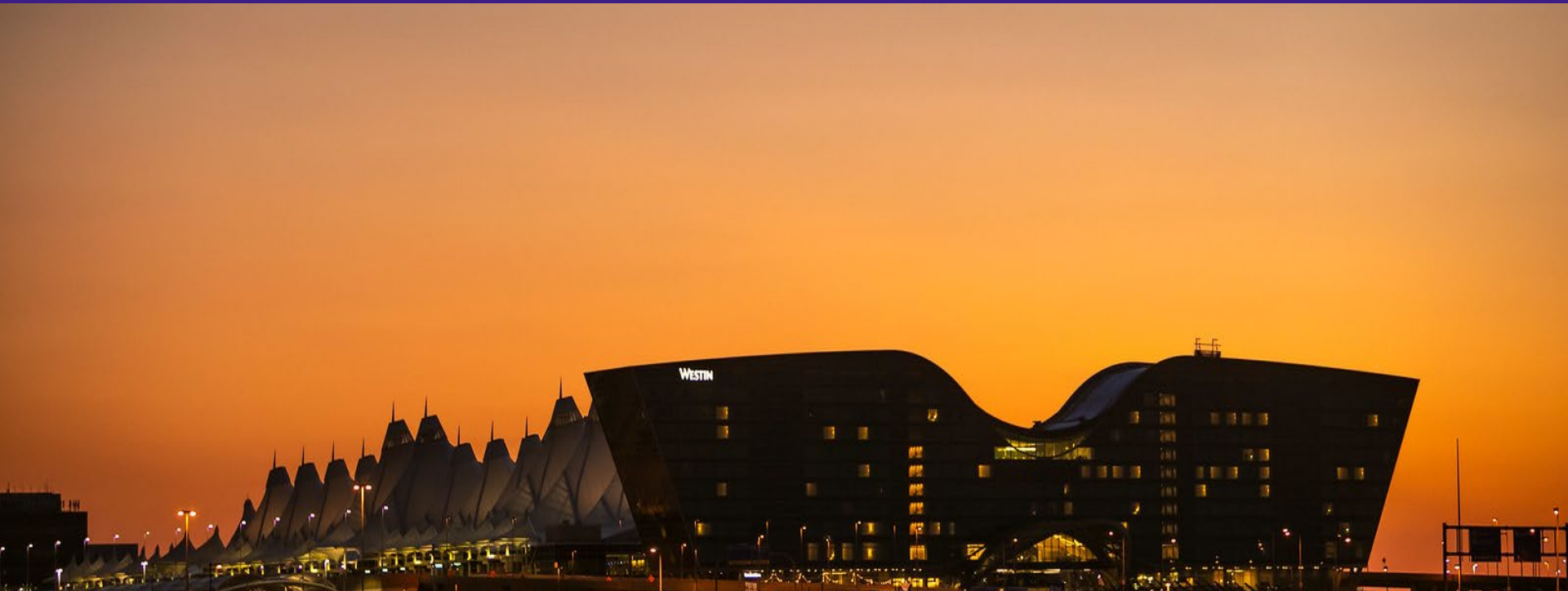
## Scope

This request is for a competitive procurement process to award multiple contracts for on-call electronic communications systems support services at Denver International Airport (DEN). This will consist of professional services on an as-needed basis for design, project management, technical documentation, and software and system support services. Services will be provided for new and ongoing projects in electronics, Information Technology, and telecommunications systems.

## Project Name

- **Anticipated Advertisement Date:** May 2022
- **Anticipated Proposals Due Date:** May 2022
- **Estimated Project Value:** \$6M to \$7M
- **DSBO/Hub Assigned Goal:** 20% MWBE

*\*Dates are tentative and subject to change*



On-Call Marketing, Advertising, Media, and Creative Services  
Beth Abbott



## Scope

The work is inclusive of public relations, marketing, communications, digital, advertising (TV, radio, print, OOH, in-airport), social media, promotions, visual assets, and viral moments ensuring brand alignment with the airport's strategic objectives and brand guidelines. The Division of Small Business Opportunity Office has established a 26% MWBE goal for this opportunity.

## Project Name

- **Anticipated Advertisement Date:** May 2022
- **Anticipated Proposals Due Date:** May 2022
- **Estimated Project Value:** \$4M to \$5M
- **DSBO/Hub Assigned Goal:** 26% MWBE

*\*Dates are tentative and subject to change*

# BREAKOUT ROOMS



Purchasing Buyer/ Project Manager	Solicitation title	Email
James Glavin	Commissioning and Quality Assurance Services MWBE <b>AND</b> SBE Defined Pool	<a href="mailto:james.glavin@flydenver.com">james.glavin@flydenver.com</a>
Terry Seifert, AIM	On-call Airfield Construction <b>AND</b> Annual Airfield Pavement Rehabilitation	<a href="mailto:terry.seifert@flydenver.com">terry.seifert@flydenver.com</a>
Cullen Choi and Michael Cloud	Integrated Project Management Support Services (IPMSS) – Facilities <b>AND</b> Infrastructure MWBE <b>AND</b> SBE	<a href="mailto:Cullen.choi@flydenver.com">Cullen.choi@flydenver.com</a> <a href="mailto:Michael.cloud@flydenver.com">Michael.cloud@flydenver.com</a>
Michael Schneider	On-Call Electronic Communications Systems Support Services	<a href="mailto:Michael.schneider@flydenver.com">Michael.schneider@flydenver.com</a>
Beth Abbott	On-Call Marketing, Advertising And Creative Services	<a href="mailto:Beth.abbott@flydenver.com">Beth.abbott@flydenver.com</a>