



TAKING FLIGHT AT DEN

May 12, 2022



This event is intended to provide the business community with early notice for potential procurement opportunities at DEN, allow companies to meet DEN project managers, and allow firms to network and foster relationships with each other. Projects included in this event are in their early stages of planning, and critical information about these projects (e.g. dates and goals) may be unknown and are otherwise subject to change. The City and County of Denver may, in its discretion, cancel, modify, or place any project on hold at any time, for any reason.



100 MILLION ANNUAL PASSENGERS

- SUSTAINABILITY & RESILIENCY • EQUITY, DIVERSITY & INCLUSION
- CONTINUOUS STAKEHOLDER INPUT/FEEDBACK • ENHANCING THE CUSTOMER EXPERIENCE

PILLAR 1



POWERING OUR PEOPLE

- Develop Workforce Leadership Strategy
- Establish Center of Excellence and Equity in Aviation
- Implement Career Pathways Program

PILLAR 2



GROWING OUR INFRASTRUCTURE

- Complete Major Infrastructure Projects
- Update Airport Master Plan
- Develop Infrastructure Plan for DEN Real Estate

PILLAR 3



MAINTAINING WHAT WE HAVE

- Complete Concourse Renewal Program
- Update Strategic Asset Management Plan
- Develop Science-Based Greenhouse Gas Emissions Target

PILLAR 4



EXPANDING OUR GLOBAL CONNECTIONS

- Identify Air Cargo Opportunities
- Expand to Disconnected Destinations
- Grow Domestic Network

COMMERCE HUB



The Commerce Hub serves as a resource for small businesses and champion efforts that improve policy, increase access, and position firms to bid on projects across all DEN departments.

There are three primary areas that operate within the Commerce Hub:

- The **ACDBE Program** was designed to level the playing field for small businesses that wish to participate in concession opportunities at airports.
- The **Business Development** portfolio focuses on supporting certified firms and advance the City and County of Denver's priority of small business equity, sustainability, and growth.
- **Community Outreach** is the overarching pillar that helps to connect the community to DEN through events and tailored communications.



Taking Flight at DEN is a monthly outreach event where we can showcase multiple upcoming opportunities, bring together a wider range of audience members, and share DEN's initiatives.

Calendar (2nd Thursday Monthly)

Save the Date

June 9 at 1:00 p.m.

Meet the Primes, a new virtual outreach series in 2022. This is a free event intended to bring together firms who are working as construction and concession primes at DEN and help connect them with local, small, and historically underutilized firms.

Calendar (3rd Thursday, Every Other Month)

- June 16 – Specialty Trades (large first-tier firms)
- August 18 – Concessions
- October 20 – TBD
- December 15 - TBD

Navigating the ACDBE Program, a new virtual outreach series in 2022. This is a free event intended to bring together firms who are interested in learning about the ACDBE program and how to gain entry to the airport marketplace.

Calendar (3rd Thursday, Every Other Month)

- May 19 - Nuts and Bolts of the ACDBE Certification Process
- July 18 - Pathways to Entry for Small Businesses Concessions at DEN
- September 21 – The Ins and Outs of an ACDBE JV Agreement
- November 17 – Understanding the Compliance and Counting

Call for Volunteers to Sign Up for the Community Panelist Program!

All volunteer community panelists must:

- Possess relevant knowledge/subject matter expertise for upcoming procurement opportunities
- Attend a panel training
- Be able to meet deadlines, objectively score and complete the evaluation process

WEST GATES DIW POND EXPANSION

Scope

This request is for the selection of a qualified contractor at Denver International Airport (DEN) through an Invitation for Bid (IFB) process to construct the West Gates Deicing Waste (DIW) Pond Expansion project, to replace the existing DIW Pond 002.

This project includes the construction of:

- Four (4) 5.4-million-gallon pond cells (total of 21.6 MG of storage) located on the West Airfield
- Tunnel bore 2051 ft x 132-inch diameter
- 4 additional Bores; two 48" and two 24"
- Diversion structures with gate valves
- Pump Station with 4 pumps
- 1-million-gallon DIW storage tank
- Additional project scope is included in the forecast description on the website

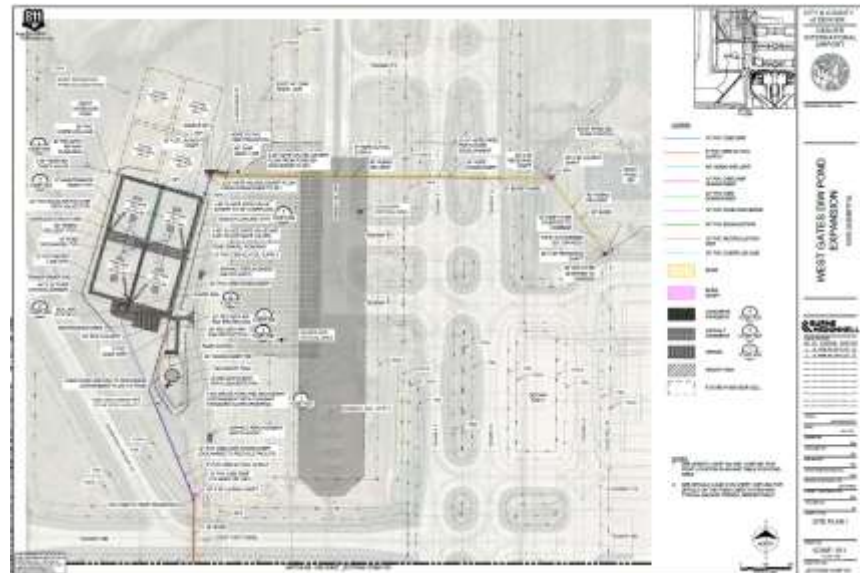
KEY INFORMATION



West Gates DIW Pond Expansion

**Dates are tentative and subject to change*

- **Anticipated Advertisement Date:** TBD
- **Estimated Project Value:** \$55M to \$65.4M
- **DSBO/Hub Assigned Goal:** 15% DBE



Scope

- DEN is seeking a professional specialist to design and test life safety systems related to code studies (including accessibility studies), smoke control systems, fire alarm systems, and fire suppression systems, throughout the facility in accordance with the International Building Code and National Fire Protection Administration (NFPA) codes.
- *All design and testing inspections must be performed by a professional engineer licensed in the State of Colorado who is familiar with NFPA requirements.*
- On-call tasks-based awards, current contract is at 21 tasks.
- The Prime candidate would have a team of mechanical engineers, electrical engineers, and architects.

On-Call Life Safety System Design Services

- **Anticipated Advertisement Date:** June 2022
 - (Current Contract expires December 31, 2022)
- **DSBO/Hub Assigned Goal:** DSBO Goals were set at 12%
- **Contract Capacity:** Maximum capacity set at \$5M
- **Contract Term:** 3 years with an option to add a year for 2 years

**Dates are tentative and subject to change*

Scope

- DEN is seeking a professional specialist to annually assess the structural systems related to the parking structures at DEN in accordance with the International Building Code (IBC) and Denver Amendments to the Code and provide designs on an annual basis to remediate and repair infrastructure to keep the pre-cast and post tensioned parking structures at DEN in excellent condition.
- On-call tasks-based awards and generally annual but will have other design tasks around the parking structure including emergency task orders in place.
- The Prime candidate would have a team of structural, civil, mechanical, electrical engineers, and architects.

On-Call Parking Structure Design Services

- **Anticipated Advertisement Date:** Early June
 - (Current Contract expires May 31, 2022)
- **DSBO/Hub Assigned Goal:** DSBO Goals were set at 13%
- **Contract Capacity:** Maximum capacity set at \$4M
- **Contract Term:** 3 years with an option to add a year for 2 years

**Dates are tentative and subject to change*

Scope

Denver International Airport (DEN) is seeking web design services to create a new design and layout of FlyDenver.com, develop new applications as needed and support existing applications, conduct ongoing maintenance efforts that could apply to the existing or the future website and provide other needed support to ensure the websites are secure, meet ADA standards and meet the needs of our passengers. This includes integrating business.flydenver.com into the FlyDenver.com website and giving jobs.flydenver.com, a similar look and feel.

Flydenver.com Redesign and Maintenance

- **Anticipated Advertisement Date:** May 2022
- **Estimated Project Value:** \$1M
- **DSBO/Hub Assigned Goal:** No DSBO program will apply

**Dates are tentative and subject to change*

Scope

DEN is seeking a vendor to provide branded and non-branded products for business and retail purchases through a custom, secure online webstore. The DEN store will serve as a platform where employees can purchase apparel, business assets, and brand-approved products. This project will include building, maintaining, and updating a customized online store for DEN along with sourcing and branding products for sale in an eCommerce environment.

DEN Store

- **Anticipated Advertisement Date:** TBD
- **Estimated Project Value:** \$472K
- **DSBO/Hub Assigned Goal:** DSBO has established that no DSBO program will apply

**Dates are tentative and subject to change*

Scope

Denver International Airport (DEN) is seeking to select on-call marketing, advertising, media, communications, and design services agencies through a competitive RFP process. The work is inclusive of public relations, marketing, communications, digital, advertising (TV, radio, print, OOH, in-airport), social media, promotions, visual assets, and viral moments ensuring brand alignment with the airport's strategic objectives and brand guidelines.

ON-CALL MARKETING, ADVERTISING, MEDIA, AND CREATIVE SERVICES

- **Anticipated Advertisement Date:** 5/24/2022
- **Estimated Project Value:** \$4M to \$5M
- **DSBO/Hub Assigned Goal:** 26% MWBE Goal

**Dates are tentative and subject to change*

Scope

This request is for a competitive procurement for Catering, Event Rentals, and Audio-Visual Services for the events that Denver International Airport (DEN) hosts each year, primarily for the employee picnic. DEN has a yearly need for a caterer that has very specific parameters to cook on the Plaza for the DEN Airport Employee Picnic. This contract would allow DEN to make purchases while following City rules to ensure a fair and equitable opportunity for qualified companies to bid on the projects.

Catering, Rentals, and Audio-Visual Services

- **Anticipated Advertisement Date:** May 2022
- **Estimated Project Value:** \$400K to \$500K
- **DSBO/Hub Assigned Goal:** No DSBO program will apply

**Dates are tentative and subject to change*

Scope

This request is for a competitive Request for Proposal (RFP) to procure snow removal services at Denver International Airport (DEN) for public and private parking lots. DEN is initiating this competitive procurement to determine the viability of converting DEN's current parking lot snow removal process (using DEN employees) to a contract-driven process. There is currently no budget proposed for the work; this RFP will potentially support a change to budget status for future parking lot contracted services. Currently, the Airport Maintenance Division (Maintenance) does not have the number of full-time employee (FTE) manpower required to perform snow removal operations in the parking lots.

Snow Removal Service - Multiple Areas

- **Anticipated Advertisement Date:** June 2022
- **Estimated Project Value:** \$14M to \$16M
- **DSBO/Hub Assigned Goal:** MWBE Goal of 17%

**Dates are tentative and subject to change*

Scope

Denver International Airport (DEN) requires the services of one additional on-call moving company to assist DEN with project moves and furniture and equipment surplus. The selected contractor will provide manpower and equipment to handle moving of office furniture for DEN employees and equipment from DEN customers (airlines and concessionaires) around the airport. Equipment provided will include, but is not limited to a moving truck, dollies, moving containers, and pallet jacks. Manpower will include drivers, movers, and a supervisor.

Moving Services

- **Anticipated Advertisement Date:** June 2022
- **Estimated Project Value:** \$400K to \$450K
- **DSBO/Hub Assigned Goal:** No DSBO program will apply

**Dates are tentative and subject to change*

UPCOMING SOLICITATIONS



Purchasing Buyer/ Project Manager	Solicitation title
David Mashburn David.Mashburn@flydenver.com	On-Call Life Safety System Design Services Parking Garage Repairs Consulting Services
Donald Smith Donald.smith@flydenver.com	West Gates DIW Pond Expansion
Mindy Crane mindy.crane@flydenver.com	Flydenver Website Redesign/Maintenance
Whitney McDowell Whitney.mcdowell@flydenver.com	DEN Store
Beth Abbott Beth.abbott@flydenver.com	On-Call Marketing, Advertising, Media, and Creative Services
Mike Meyers Mike.Meyers@flydenver.com	Catering, Rentals, and Audio-Visual Services
David Matos David.matos@flydenver.com	Snow Removal Service - Multiple Areas
Melissa Leichtle Melissa.Lleichtle@flydenver.com	Moving Services



<https://forms.office.com/r/cmvG5UFm6t>