



Taking Flight at DEN

JANUARY 13, 2022



New City Values Statement



**“THROUGH EQUITABLE
PROCUREMENTS,** the City
is committed to working on
removing barriers and
increasing access to City
contracting opportunities
for **ALL BUSINESSES...**”



MWBE EDI PLAN:

- Formerly referred to as the Small Business Utilization Plan.
- Applicable when MWBE/DBE goals assigned, including 0% goals, or SBE defined pool
- DSBO will provide oversight for finalizing the plan with selected proposer
- DSBO is responsible for compliance to the plan per DSBO Ordinance

EDI PLAN:

- Must be gender/race-neutral
- Applicable when no goals are assigned
- Division has oversight for finalizing a plan with the selected proposer, with Culture & Strategy and DSBO as resources.
- Division is responsible for compliance to the plan as specified in terms of the contract

Call for Volunteers to Sign Up for the Community Panelist Program!

All volunteer community panelists must:

- Possess relevant knowledge/subject matter expertise for upcoming procurement opportunities
- Attend a panel training
- Be able to meet deadlines, objectively score and complete the evaluation process

Taking Flight at DEN



Taking Flight at DEN is a monthly outreach event where we can showcase multiple upcoming opportunities, bring together a wider range of audience members, and share DEN's initiatives.

Save the Date

Monthly on the Second Thursday
1 – 2:15 p.m.

Meet the Primes, a new virtual outreach series in 2022. This is a free event intended to bring together firms who are working as construction and concession primes at DEN and help connect them with local, small, and historically underutilized firms.

Calendar (3rd Thursday, Every Other Month)

- February 17 – General Contractors
- April 21 – Architectural/Engineering
- June 16 – Specialty Trades (large first-tier firms)
- August 18 – Concessions
- October 20 – TBD

West Approach Commercial District at DEN



A DYNAMIC MIXED-USE DESTINATION

Development-ready West Approach will serve over **69M passengers** and **35,000 airport employees** with a variety of hotels, services, retail, restaurants and offices. The district is distinguished by **100,000 plus vehicle traffic daily**.



West Approach Commercial District at DEN

DEN is seeking offers from qualified developers, investors, and users for both hospitality and retail development at West Approach through a long-term ground lease.

DEN will entertain offers for development on any available land parcels. **Desired Uses & Anticipated Amenities:**

- Hospitality, Retail, Office
- Hotel accommodations, Plane Spotting
- Shopping, Dining, Pubs, Patios

West Approach

Commercial District at DEN

- **Anticipated Advertisement Date:** January 2022*
- **Anticipated Proposals Due Date:** March 2022*
- **Estimated Project Value:** TBD
- **DSBO Assigned Goal:** TBD
- **Additional Information:** ACDBE applicable to tenant sub-leases



**Dates are tentative and subject to change*

- The scope of work varies from project to project. This may include but is not limited to:
 - Gate expansions
 - Office remodels
 - Concourse renovations
 - Concrete repair and paving
 - Gate relocations, etc.

- The types of projects will vary on a case-by-case basis. Some examples include, but are not limited to the following:
 - Office renovations or remodels
 - Concourse gate renovations or expansions
 - Roof repair
 - Central Utility Plant (CUP) construction activities
 - Installation of utility infrastructure, etc.

- The Contractor will manage all aspects of construction for these types of projects, including elements and systems related to the following disciplines, but are not limited to the following:
 - Structural
 - Mechanical, Electrical, Plumbing
 - Life Safety
 - Telecommunications
 - Interior finishes
 - Demolition, etc.

- Lastly, the Contractor will support these efforts by performing the following types of tasks but are not limited to the following:
 - Pre-construction planning
 - Design-build participation
 - Scheduling
 - Cost Estimating
 - Permitting
 - Self-performance of work
 - Coordination with DEN Project Manager
 - Participating in construction update meetings, etc.

On-Call General Construction SBE

- **Anticipated Advertisement Date:** 2/11/22*
- **Anticipated Proposals Due Date:** 3/14/22*
- **ACDBE and MWBE Goal:** N/A
- **DSBO Goal:** 30% SBE Self-Perform
- **Additional Information:** The term for this contract is for three (3) years with two optional one (1) year extensions

**Dates are tentative and subject to change*

- Located on Concourse B in the East 3 subcore and is being constructed as part of DEN's Gate Expansion program.
- This location is intended for the development of multiple concepts within one space, including:
 - separate concepts featuring specialty coffee and casual dining restaurant with a full-service bar, along with a common seating area.
- The space **must** be sub-divided into two (2) concepts and up to two (2) brands.

B East Expansion Food and Beverage Marketplace

- **Anticipated Advertisement Date:** January 2022*
- **Anticipated Proposals Due Date:** March 2022*
- **ACDBE and MWBE Goal:** 30.8% and 25% respectively
- **Additional Information:** Term for this contract is for ten (10) years.

**Anticipated dates are tentative and subject to change*

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- Community Panelist Registration: <https://business.flydenver.com/bizops/comHub-panelists.asp>
- Newsletter sign-up: <https://bit.ly/33n6MZ6>
- Event updates: <http://dencommercehubconnect.eventbrite.com>
- Procurement Forecast: <http://business.flydenver.com/bizops/forecasts.asp>
- Advertised Procurements: <https://bit.ly/3npQWGk>